

# Trucks & buses rental factsheet

From disconnected rental systems to  
actualizing integrated rental cohesiveness







# Rental challenges faced by trucks & buses businesses



Booking & scheduling



Inventory management



Maintenance & repairs



Customization



Contract management



Asset tracking



Return & inspection



# Seamless rental operations from beginning to end with A365

A365 powers heightened effective management of your rental business operations. Engineered to help your rental businesses create efficiency and enhance productivity across all levels of the business, A365 also provides fleet management tools, keeps track of bookings, and provides elevated customer support.

While achieving operational efficiency, A365 creates personal and differentiated omnichannel rental experiences and supports your trucks & buses rental businesses with all the necessary features needed for monitoring and analyzing the entire process, from renting and invoicing to returns and maintenance.

01

Manage equipment rentals seamlessly without the need for expensive infrastructure

02

Enables rental terms customization as well as offering options for long-term leases

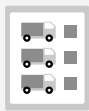
03

Automates notifications on rental returns, maintenance schedules, and payment due dates

04

Monitors vehicle usage and condition in real-time

## A365 trucks & buses rental features



Equipment catalog



Reservation & booking



Real-time availability



Rental rates & pricing



Fleet customization



Contract management



Equipment inspection



Maintenance scheduling



Billing & invoicing



Reporting & analytics

# A365 trucks & buses rental functionality coverage



## └─ Mobility services management

### **Subscription service**

Manages subscription services with advanced tracking and customer-friendly options.

### **Mobility packaged service**

Simplifies the management of mobility packaged services for enhanced customer convenience.

### **Subscription options**

Offers diverse subscription options with seamless setup for customer satisfaction.

### **Long-term rental/contract cost estimation**

Estimates long-term rental and contract costs for transparent financial transactions.

### **Long-term rental contracts**

Streamlines the management of long-term rental contracts, ensuring transparency and efficiency.

### **Virtual dealer**

Leverages the power of a virtual dealership for an enhanced and convenient customer experience.

### **Long-term rental/contracts monthly fee calculation**

Automates monthly fee calculations for long-term rental and contracts, ensuring accuracy and convenience.

### **Contract pricing/discount management**

Manages contract pricing and discounts for transparent transactions.

### **Buyback**

Streamlines the buy-back process for used vehicles, ensuring customer satisfaction and convenience.

### **Periodic invoicing & usage-based billing**

Optimizes invoicing with periodic and usage-based billing, enhancing transparency.

### **Downtime/uptime control**

Manages downtime and uptime for enhanced vehicle performance.

### **Fixed asset management**

Simplifies fixed asset management with advanced tracking and features.

### **Vehicle leasing contracts**

Streamlines vehicle leasing contracts for smoother transactions and enhanced customer satisfaction.

### **Periodic billing or 'pay per visit' charging**

Offers flexible billing options with periodic or pay-per-visit charging for enhanced customer convenience.

### **Service contract creation & configuration**

Optimizes service contract creation and configuration for tailored customer support.

### **RPO**

Offers a rent-to-purchase (RPO) option for customers, enhancing flexibility in rental choices.

### **Finance contracts**

Handles finance contracts, enhancing transparency and financial operations.

### **Contract revenue & cost tracking**

Tracks contract revenue and costs with precision and efficiency.

### **Upsell recharge accessories**

Upsells recharge accessories for additional customer value.

### **Business development center**

Leverages a business development center for enhanced customer relations and growth opportunities.

### **Customer 360°**

Provides a comprehensive 360-degree view of customers for better service and relationship management.

## └─ Rental management

### **Manage vehicle rental rules & structure**

Manages vehicle rental rules and structure with advanced features for transparent and efficient operations.

### **Plan vehicle rental fleet**

Optimizes your vehicle rental fleet planning for better resource allocation and customer service.

### **Transfer vehicles**

Manages vehicle transfers for streamlined fleet logistics and customer service.

### **Manage vehicle rental contracts**

Streamlines vehicle rental contract management to ensure accuracy and customer satisfaction.

### **Manage test drive (industry review)**

Enhances the management of test drives and industry reviews for a seamless customer experience.

### **Managing demo stock**

Manages demo stock for better product showcasing and customer engagement.

### **Manage short-term rental contracts**

Streamlines short-term rental contract management for efficiency and customer convenience.

### **Virtual dealer**

Leverages the power of a virtual dealer for an enhanced and convenient customer experience.

### **Rental contracts- creation & management**

Simplifies the creation and management of rental contracts for smoother transactions.



**Rental vehicle availability tracking**

Tracks the availability of rental vehicles for improved customer service.

**Vehicle reservations & allocation**

Streamlines vehicle reservations and allocation for enhanced customer convenience.

**Periodic invoicing & usage-based billing**

Optimizes invoicing with periodic and usage-based billing for transparent transactions.

**Rental pricing management**

Manages rental pricing for accurate and competitive offerings.

**Best price automatic re-calculation**

Automates the 'best price' calculation for customer-friendly rental rates.

**Rental-related charges**

Simplifies rental-related charges for efficient billing and customer satisfaction.

**Insurance/damage waiver**

Enhances rental agreements with insurance and damage waiver options for customer confidence.

**Customer calendars vs. chargeable days**

Aligns customer calendars with chargeable days for accurate billing.

**Transfer requests & transfers**

Manages transfer requests and vehicle transfers for streamlined operations.

**Replacement requests/replacements:**

Streamlines replacement requests and processes for quick and efficient service.

**Re-rent/cross-rental processing**

Optimizes re-rent and cross-rental processes for enhanced flexibility.

**Wet & dry hire management**

Manages both wet and dry hire arrangements for diverse customer needs.

**Fixed asset management**

Simplifies fixed asset management with advanced tracking and features.

**Business development center**

Leverages a business development center for enhanced customer relations and growth opportunities.

**Rental replenishment (MP)**

Streamlines rental replenishment processes for seamless inventory control.

**Fleet disposals**

Manages fleet disposals for strategic fleet management.

**Linked items/bulk items**

Manages linked and bulk items for a comprehensive rental offering.

**Vehicles 'kits'**

Optimizes the management of vehicles 'kits' for efficient rental operations.

**Rental inspections vs. process steps**

Enhances rental inspections and process steps for quality assurance.

**Vehicle properties**

Manages vehicle properties for accurate asset management.

**Customer 360°**

Provides a comprehensive 360-degree view of customers for better service and relationship management.

